

Sponsor

The Shop Local Campaign will be promoted by the local non-profit, Downtown Akron Partnership (DAP). Founded in 1996, DAP is governed and operated by local community members. They are dedicated to bringing people, activity, business and a thriving civic life to the city through enhancing the downtown environment by supporting the existing community and developing new, innovative programs designed to create interest in and attract people to downtown Akron. Downtown Akron Partnership's members include property owners, business leaders, government officials, residents and stakeholders who want to improve the image of downtown as a safe, convenient location for businesses, working professionals and families.

Additionally, the sponsorship could be partnered with Akronite, a local iteration of Colu, a company dedicated to stimulating local economies in the US, UK, and Israel. They provide a platform for local communities to reward shopping local and encourage community engagement. Colu & Akronite's mission/use statement: "Colu's unique platform, powered by a mobile app, delivers a city coin that engages city residents with city rewards, thereby helping cities achieve their goals. Use Colu to transform your city's vision and plans into measurable actions. The result: strong civic engagement."

What is Shop Small/Shop Local?

Shopping local is the act of making the decision to buy clothing, produce, and other goods or services from local businesses rather than large retailers. It is a counter-movement to corporate america and market monopoly. Shopping local doesn't have to mean you buy every item at a small business, but rather to make a conscious effort to obtain goods locally when possible and reasonable within one's personal economic situation.

What is the problem?

As Amazon and similar large corporate businesses have expanded their product range and delivery options, getting any item delivered to your door in a short period of time has become common place and put a high value on convenience. However, this has a negative impact on local businesses and economies, as significantly less money is distributed back into local resources and is instead moved to the locations where these corporations have headquarters and consolidate wealth into already prosperous areas and to individuals (typically CEOs) with already excessive wealth. Corporate shopping can often have a lower price tag than local shopping, as the volume of sales allows for more flexibility in loss items, and larger networks allow for more market/sales analysis of products and offering competitive prices. Additionally, the covid-19 pandemic has amplified the negative affect on local businesses, as many consumers turned to online shopping and delivery (primarily Amazon and Walmart) as a safe and more convenient method of purchasing products, and most local businesses did not have the infrastructure in place to provide their services online or via delivery. Additionally, Amazon's current domination over the online marketplace could be considered, or soon become a monopoly. With the leverage Amazon has over the marketplace left unchecked, they could become the sole provider of online and eventually in-person retail goods, which could lead to significant reduction of product diversity and disregard or complete elimination of fair prices.

The current movement

Shop Small/Shop Local as a movement has recently seen a surge of support across the U.S., partially in response to the direct impact caused by the Covid-19 pandemic. Longer standing movements/initiatives include American Express's Small Business Saturday founded in 2010 and held annually on the Saturday following thanksgiving, and the Small Business Administration's National Small Business week, started in 1963, which highlights the impact of outstanding entrepreneurs, small business owners, and others from all 50 states and U.S. territories.

What can shopping local provide when corporate shopping can be more convenient/affordable?

Primarily, shopping local stimulates the local economy. By purchasing local goods and services, demand increases, therefore directly increasing the demand and availability of local jobs. While a local business may not have every product under the sun like Amazon or Walmart, these businesses often have their own unique products or services that contribute to the interest and diversity of the area. Local products, on average, also tend to be of higher quality than similar items sold online and have a higher likelihood of being more sustainable and ethically sourced. In addition to stimulating the local economy, shopping local tends to improve long-term economic health of a local area; Money spent locally can generate three and a half times more wealth for the local economy compared to corporate businesses, and nearly 60% of workers at local businesses report a high commitment score to the business compared to 39% at chains, which results in better service and improved buying experience for customers, and longer held positions and commitment to local residency for employees.

Why is shopping local important?

Shopping locally not only supports local business but re-distributes wealth back into the community. This can boost the local economy and provide more resources to improve overall livelihood and opportunities of the area. Additionally, shopping local fosters strong community relationships and diverse local culture, promotes involvement in local events, and can increase tourism by creating "destination" places, further stimulating the local economy from outside sources.

Opposition

While there is no defined opposing movement to Shop Small/Shop Local, the largest opposing factors to shopping locally are convenience, price, and the value placed on name-brand or luxury goods. While there are plenty of small businesses producing or selling luxury items, the allure of "hot" or name-brand products can be a difficult obstacle to overcome in a national culture that places high value on appearances and fitting in.

Target Audience

Akron Residents, while this is a diverse group of all ages and backgrounds the campaign will primarily focus on reaching the following;

Middle & Upper Class Residents, Aged 35-45, who can afford to put more of an economic commitment towards valuing local economy and culture over immediate convenience.

Passionate Residents who already love and value Akron's creative and unique spirit, and would be interesting/able to make smaller economic changes to support the community.

Call to Action

Primarily, to support local businesses, in the best form for the individual, whether that be retail, services, or food & dinning.

Secondly, to get involved in the local community, by participating in events, or encouraging friends and family to shop local.

Tone

The tone of the campaign may vary between quirky and empowering, but will overall carry an authentic tone to appeal to Akron's multi-faceted culture, and address but not invalidate COVID-19 related concerns involved in local shopping.

Quirky, A playful approach to compliment Akron's unique scene & vibrant community.

Empowering, The viewer has the power to bolster and improve or contribute to local economy and culture.

Mandatories

Each deliverable to visually display the following:

Downtown Akron Partnership Branding

- Official Logo
- · Website (www.downtownakron.com)

Call to action, encouraging the audience to support local business & community.

Deliverables

- One (1) 11" x 17" poster.
- A series of three (3), sequential full page print advertisements for a magazine.
- The landing page of a web site with a call to action to support local businesses.
- · One public transportation application.
- One item of choice that incorporates a unique way to promote the shop local movement.

Possible Ad Applications

Magazines Transportation

Hey Akron Bus, interior or exterior

AkronLife Mall, Digital LED or hanging banner

 Newspapers
 Choice

 The Devil Strip
 Canvas tote

 Akron Beacon
 Lanvard

Custom Traveler Mug

Budget

Estimated

At an hourly rate of \$25/hr, the project budget is estimated at \$2500, accounting for 100hrs of time spent.

Project Hours Breakdown

Research	15
Sketching	10
Rendering	30
Revisions & Editing	25
Mock ups	20

Shop Local

What is the Shop Local movement?

Shopping local is the act of making the decision to buy clothing, produce, and other goods or services from local businesses rather than large retailers. It is a countermovement to corporate america and market monopoly.

Pros

- Supports local business and stimulates local economy
- Typically better for the environment/lower carbon footprint due to not needing to ship product to customers
- Creates demand for local jobs
- unique goods/ services
- average quality of goods may be higher than online or big box shopping
- Food / items have a higher likelihood of been ethically or sustainably sourced
- Can increase tourism and create "destination" places, further stimulating local economy
- Typically less waste is produced
- Boosts community relationships

Cons

- Corporate shopping can be more convenient and affordable
- While overall goods quality may be typically higher, there is also typically less quality control in local goods than mass-produced ones

Data shows that local retailers return 52 percent of their revenue back into the local economy, compared to just 14 percent for national chain retailers. Money circulating through the local economy benefits everyone who is a part of each transaction?

Local Businesses & Services, Akron

Arts & Culture Akron Art Museum

Food & Dining Chill Ice Cream Evelyn's Artisan Coffee Angel Falls coffee co Sweet Mary's Baker West Side Bakery Jubs

Local Services Akron Maker Space Dirt River Bicycle works Levels Barber Studio

Home & Garden Leaf akron garden center pettiti's

Clothing Rubber City Clothing

Retail Full Grip Games Elizabeth's More data to buy local

- » A local business will generate 70% more local activity per square foot than a big box store
- » Local shops will produce a net annual return of \$326 per 1,000 square foot compared to a net annual deficit of \$468 per 1,000 square foot for big box stores
- » The money we spend locally will generate three and a half times more wealth for the local economy compared to chain-owned businesses
- » If every U.S. family spent an additional \$10 per month at a local shop, the result would be an additional \$9.3 billion directly returned to the local economy
- » Nearly 60% of workers at local businesses report a high commitment score to the business compared to only 39% at chains, which results in better customer service and an improved buying experience
- » Buying local helps immigrants; 28% of all main street businesses are owned and operated by immigrants and from 2000-2013, 48% of the overall US growth of business ownership was attributed to immigrant business owners

Links & Resources

- 1.https://spana.org/blog/10-benefits-of-shopping-local/
- 2.https://www.independentwestand.org/what-happens-when-you-shop-local/
- 3.https://ced.msu.edu/upload/reports/why%20buy%20local.pdf
- 4.https://www.entrepreneur.com/article/244839
- 5.https://empiread.com/blog/what-is-the-shop-local-trend/
- 6.https://business.nextdoor.com/local/resources/
- how-covid-19-has-changed-the-way-we-shop-locally
- 7.https://www.entrepreneur.com/article/244839
- 8.https://www.downtownakron.com/explore/shop
- 9. https://shiftworkspaces.com/really-matter-buy-local/









Rhye Pirie Type III | Project 2 illustration styles

Possible Type Pairings

Franklin Gothic Bely Display

Neue Haas Grotesk

Azo sans

Tuppence

Azo sans

Providence Sans Pro

Hand-lettering Sample

AaBbCcDdEeFfGgHhliJjKkLlMmNn OoPpQqRrSsTtUuVvWwXxYyZz

AaBbCcDdEeFfGgHhIiJjKkLlMmNn OoPpQqRrSsTtUuVvWwXxYyZz

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AaBbCcDdEeFfGgHhIiJjKkLlMmNn OoPpQqRrSsTtUvVvXxWwYyZz

DESIGN FOR GOOD ABCDEFG HIJKLM NOPQRSTUVW XYZ abcdefghijklmno pqrstuvwxyz !?.,::(\)/*&\$ 1234567890+-@

Possible Taglines & Sub tags

Lower price can't justify higher cost. Shop Local.
Support our community.
Keep Akron ______. Support local business.
Put your money where your mouth is — Shop Local.
Put your money where your home is
Put your money where your community is
Akron flourishes when you shop local.
Change doesn't have to be big.

ABCDEFGHIJKLM
NOPQRSTUVVXYZ
abcdefghijklmnopq
rstuvxyz

Type Pairing Selection

Franklin Gothic Bely Display Neue Haas Grotesk

Azo sans

Tuppence

Azo sans

Providence Sans Pro

Hand-lettering Sample

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DESIGNFOR GOOD

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Taglines & Sub-tags

Lower price can't justity higher cost. Shop Local.

Support our community.

Keep Akron _____. Support local business.

Put your money where your mouth is — Shop Loca

Put your money where your home is

Akron flourishes when you shop local

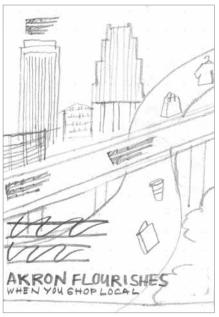
Change doesn't have to be big.
eat fresh. shop local.
have fun. shop local.
read abundantly. shop local.
sip joyfully. shop local.

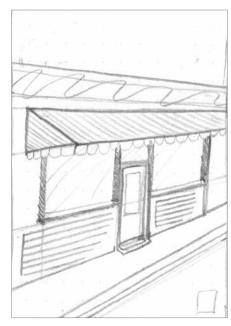
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idea development









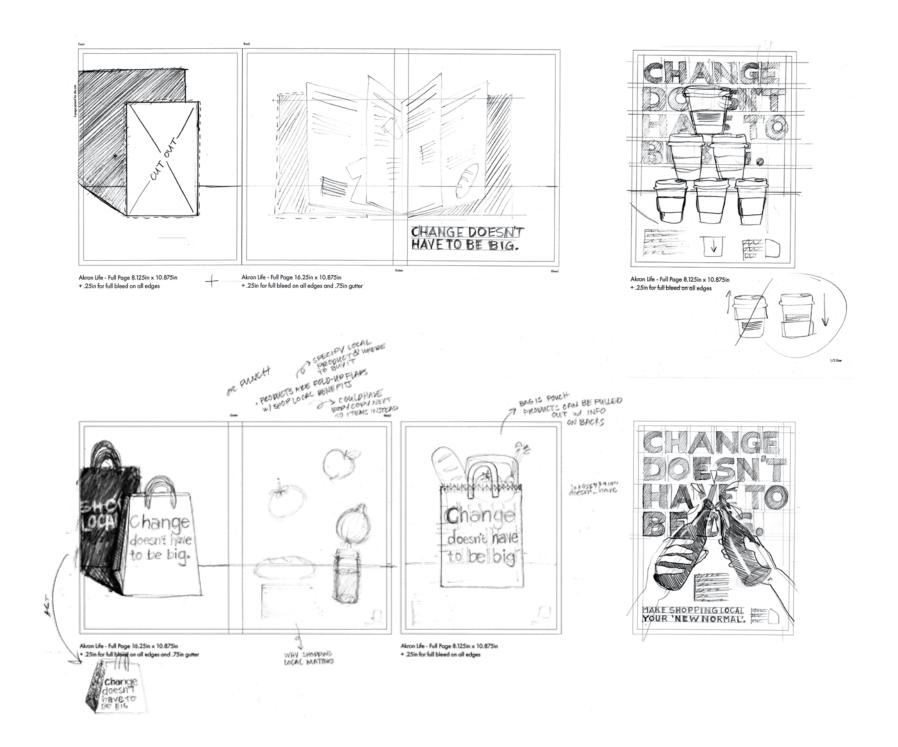


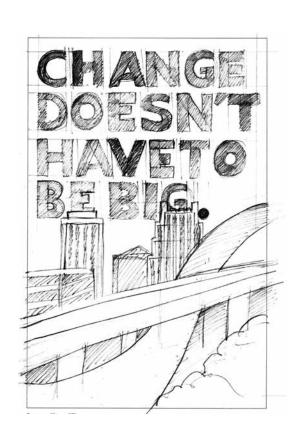


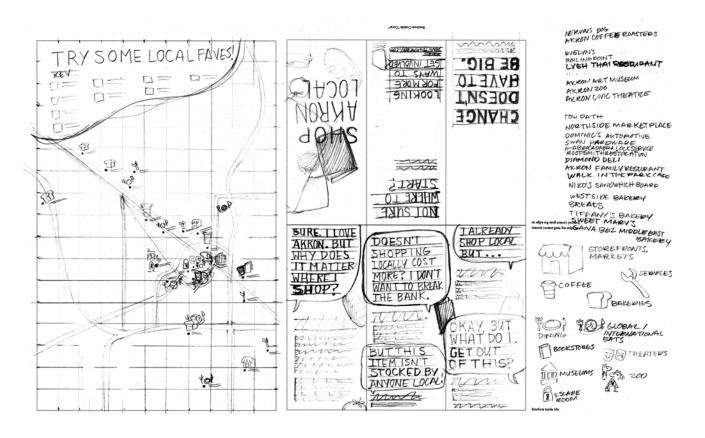




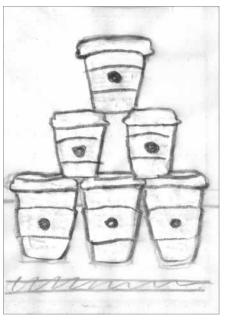


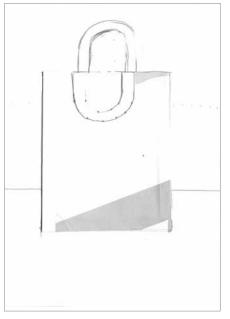


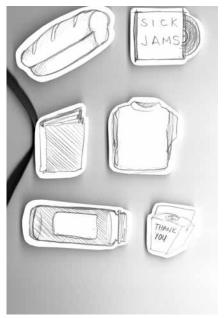












semi-pop up







sketch transparency

two-layer



die-cut







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scale media kit references



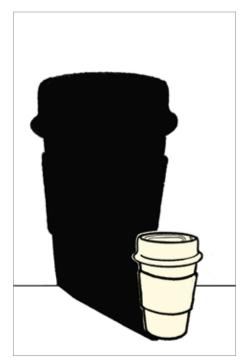








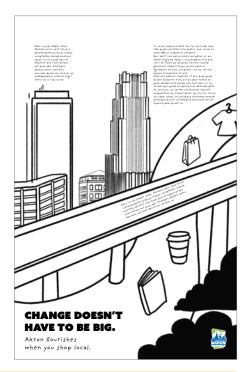




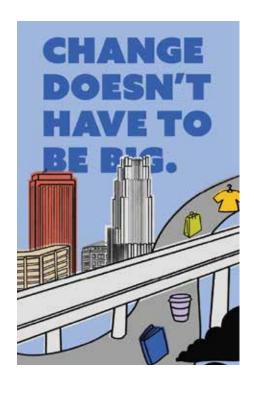




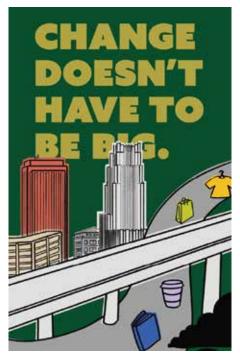




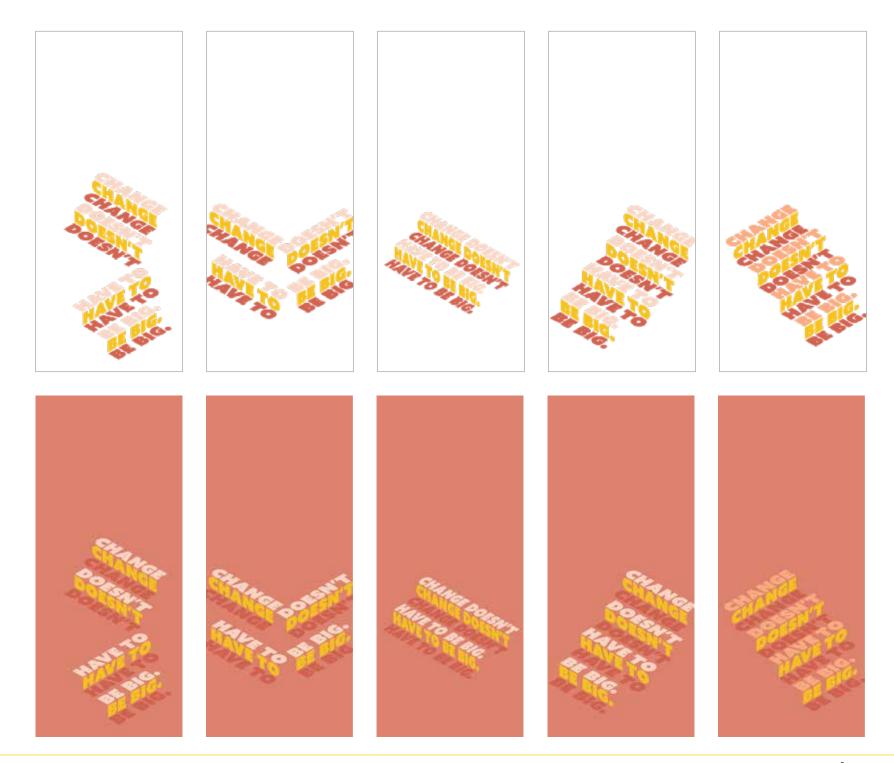
digital explorations











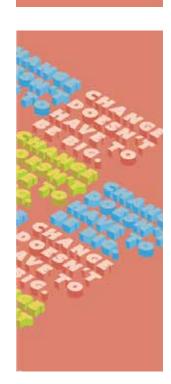






















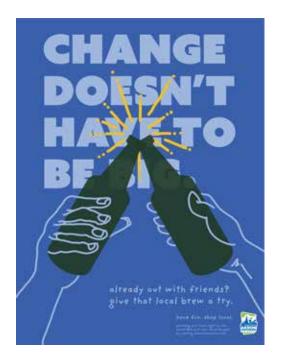




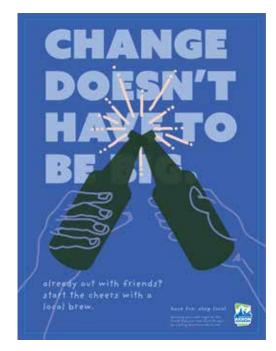




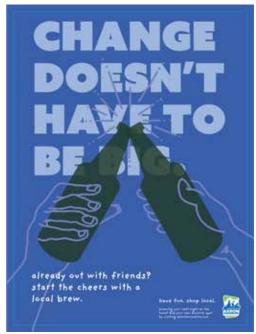
















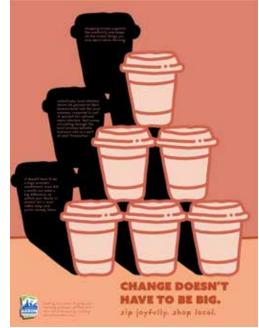














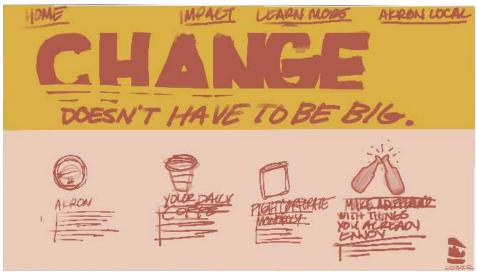






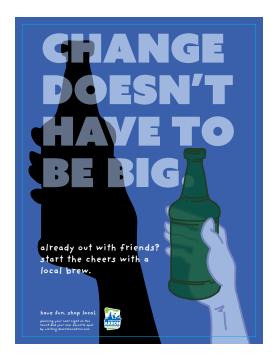






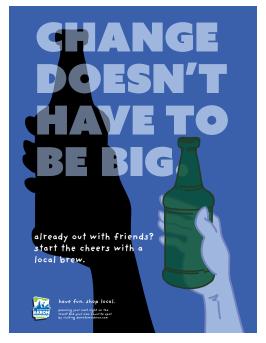
















ad #1 round 1 revisions











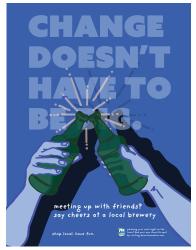










































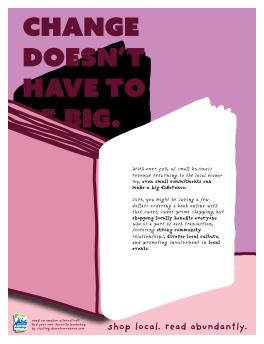






flat











ad #2 round 1 revisions









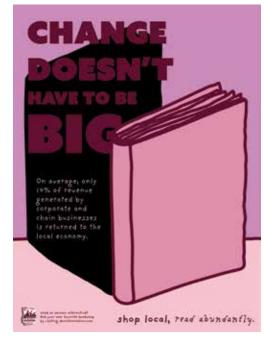


























physical mockup





digital mockup

interactive refinement





physical mockup





digital mockup





flat

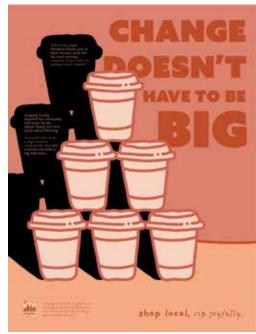
mockup **interaction**





















Rhye Pirie Type III | Project 2 ad #3 round 1 revisions





























Rhye Pirie Type III | Project 2 ad #3 round 2 revisions





flat

 $\mathsf{mock}\;\mathsf{up}\;\mathsf{interaction}$









round 1 round 2



















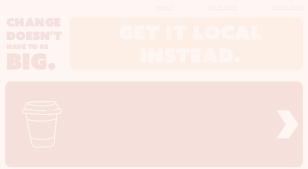






Website revisions

















Website finalization







































































































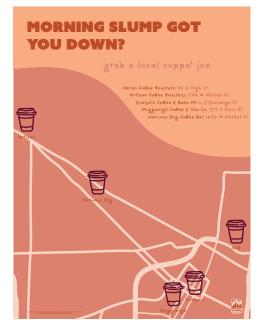


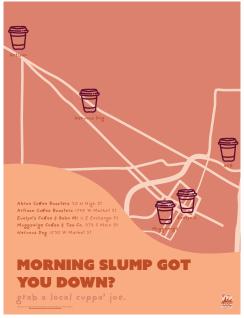














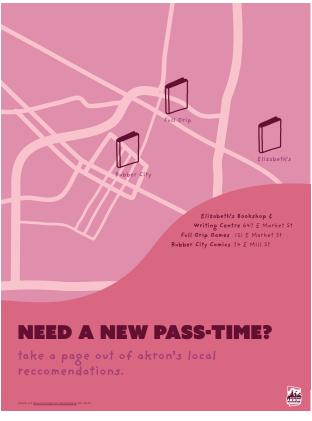


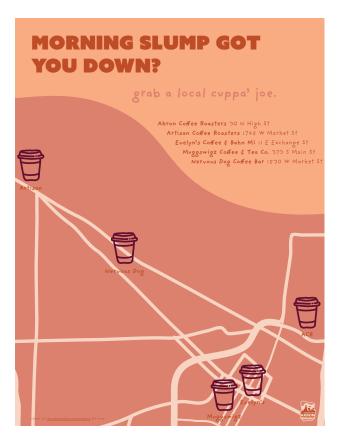












bonus item **finalization**









website

magazine ads









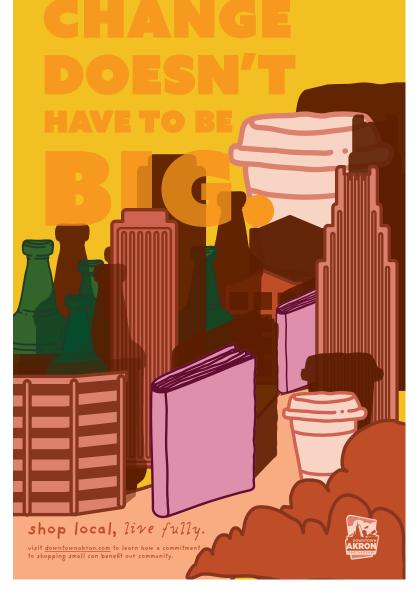




bonus items maps, a-frame sidewalk board



transportation ad



poster



















